



**Role:** General Manager

**Location:** Leicester, plus frequent travel to other depot locations

**Job Type:** Full Time, Permanent (Monday to Friday)

**Sector:** Plant Sales

**Package:** Region of £75,000 pa (depending on experience), company car & KPI related bonus.

**Department:** Executive Team, reporting to the Managing Director

## The Company

We are a fast-growing, multi-site company operating in the construction sector, with a reputation for excellence and ambitious plans for expansion. Our business thrives on strong leadership, operational efficiency, and an unwavering commitment to health & safety. As we continue to scale, we are looking for a dynamic and driven General Manager to play a pivotal role in our journey.

## Job Description

As General Manager, you will be responsible for the day-to-day operations of the business across multiple depots, ensuring optimal performance, safety, and operational excellence. Reporting directly to the Managing Director, you will be a key member of the executive team, contributing to strategic decisions and supporting the business in its ambitious growth plans including identifying and launching new branches.

## Key Responsibilities

- Provide strong, proactive leadership across all operational teams to ensure effective, safe, and efficient business operations.
- Take ownership of Health & Safety compliance and culture across all sites, ensuring all regulatory requirements are met or exceeded.
- Work closely with the Managing Director on strategic planning and execution.
- Assist in identifying, assessing, and establishing new branch locations, including resourcing, logistics, and operational set-up.
- Ensure consistent operational performance, continuous improvement, and implementation of best practices.
- Oversee and support department managers, promoting a culture of accountability and high performance.
- Collaborate with other executive leaders on cross-functional initiatives (HR, Finance, Commercial & Events) to ensure alignment and success.
- Monitor KPIs and operational metrics, reporting regularly to the Managing Director.
- Represent the company professionally with stakeholders, clients, and suppliers.





### Key Skills & Requirements

- Minimum of 5 years' experience in a senior management role, ideally in a construction, manufacturing, or industrial multi-site environment.
- Proven leadership capability with the ability to inspire and drive high performance.
- Strong understanding of Health & Safety regulations and a passion for promoting a safety-first culture.
- Excellent operational and organisational skills, with a focus on results and efficiency.
- Experience in business development or site expansion is highly desirable.
- Commercially aware, with the ability to contribute to strategic planning and execution.
- Excellent communication and interpersonal skills.
- Willingness to travel across multiple sites as needed.

### What we offer

- Competitive salary in the region of £75,000 pa depending on experience
- KPI linked bonus
- Company car or car allowance
- 23 days holiday per year plus statutory bank holidays
- Company pension
- A key leadership role in a growing and ambitious business
- Opportunity to shape the future of the company and contribute to its strategic success
- Supportive and driven executive team environment
- Mediacash – sole, Level 1